



Welcome to the webinar.

Manage your practice with
eClaims and Medexa.



Today's speakers



Dean Scully

Senior Account Manager, Medexa



Michel Charbonneau

Account Executive, TELUS Health



Camille Grenier

Marketing Manager, TELUS Health



Agenda

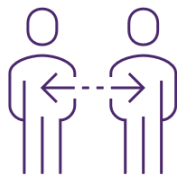
1. What is eClaims?
2. What is Medexa?
3. Benefits of the integration
4. Demo
5. How to get started
6. Questions

Survey says...



4/5

of insured Canadians agree that direct billing will improve their experience when visiting their healthcare professional.



1/2

would consider changing healthcare providers to benefit from direct billing.



3/4

are more likely to visit or continue visiting a healthcare professional that offers direct billing.

Source: Ipsos Marketing & TELUS Health, 2018

Plan members see great value in direct billing services.



What is eClaims?

Participating insurers

More insurers
coming soon



Covering 85% of privately-insured Canadians

How does it work?



Claims are processed in real time.

Some participating insurers allow you to see if a patient is covered before submitting a claim.



Predetermine if your patient is covered.

You will receive an insurer's responses within seconds.



Get paid directly in your bank account.

Insurers refund your services by quickly and securely by direct deposit.

Increase patient satisfaction and follow-up appointments



Improve patient satisfaction

Increase patient satisfaction and loyalty, since clients only have to pay for the portion not covered by their insurer.



Increase follow-up appointments

Your patients will appreciate the service and will most likely come back for follow-up appointments.



« eClaims makes life easier for our clients and has a positive effect on their adherence to a treatment plan. »

Pascal Gagnon, physiotherapist and FCPQ president

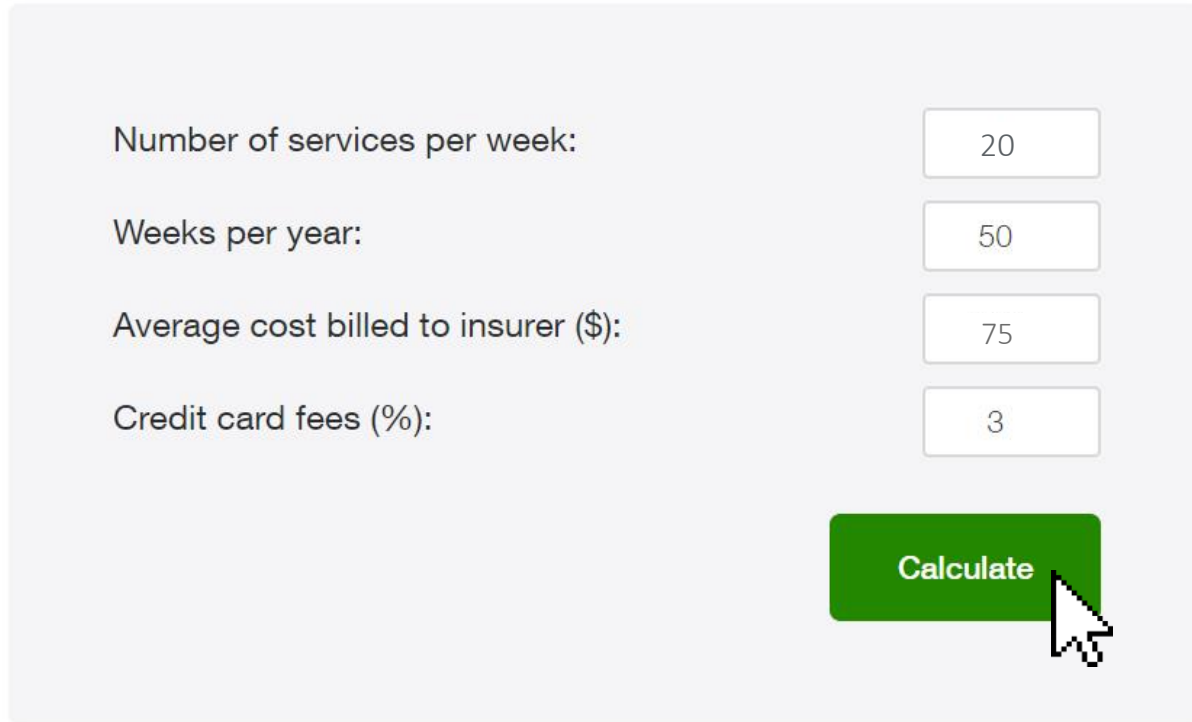
Savings on credit card fees

Number of services per week:

Weeks per year:

Average cost billed to insurer (\$):

Credit card fees (%):



Savings on credit card fees

Credit card fees without eClaims

\$2,250

Credit card fees with eClaims

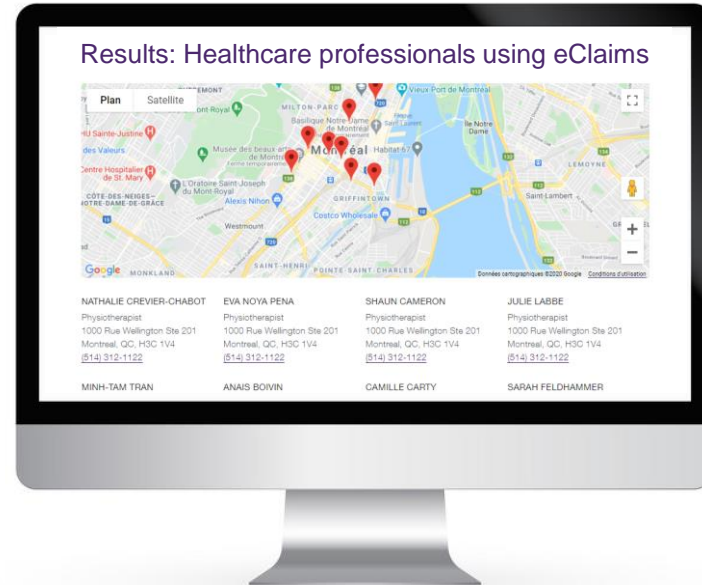
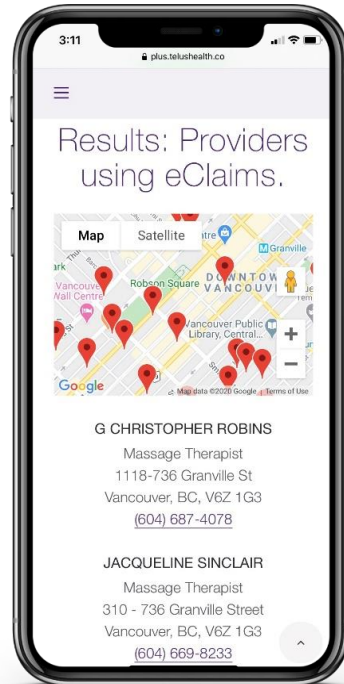
\$225

You save

\$2,025

telushealth.com/eClaimsResources

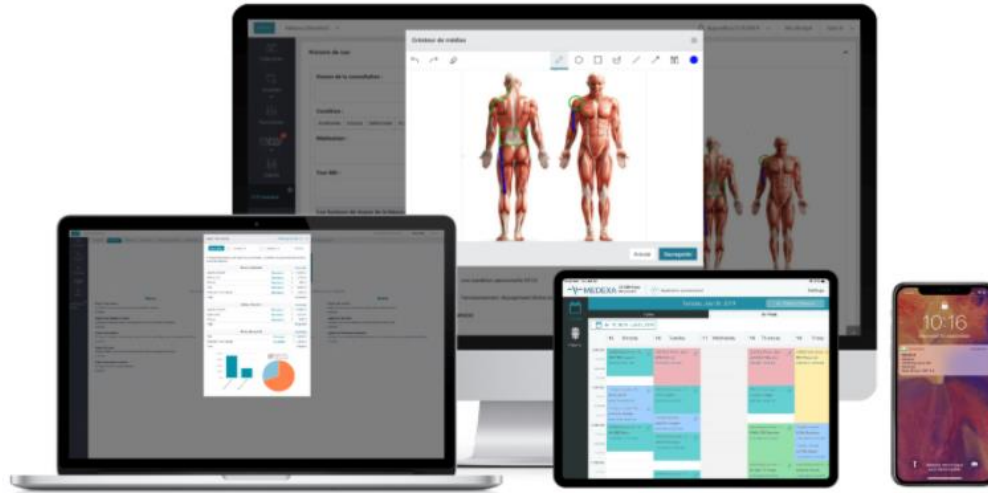
eClaims puts you on the map



Stand out from the clutter. Hundreds of searches done daily.
telus.com/eClaims



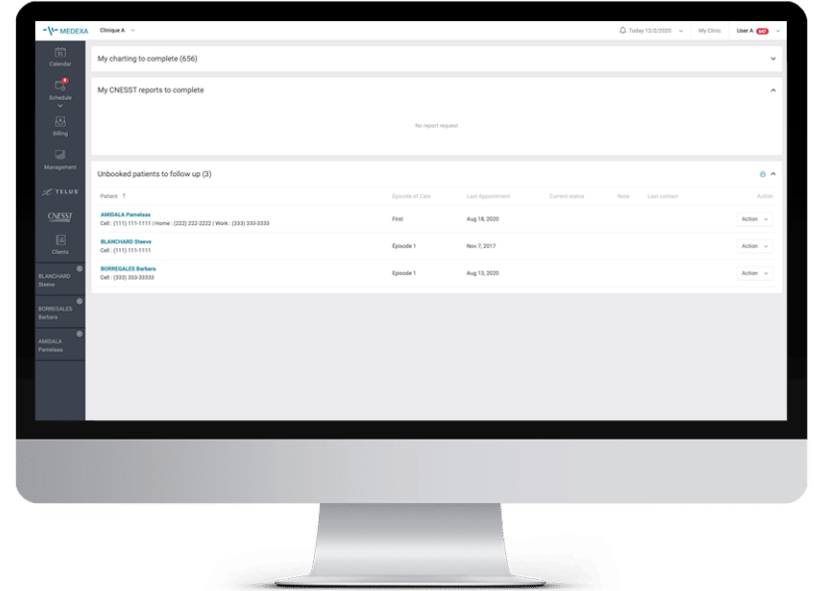
What is Medexa?



Metrics and KPIs to help you grow your business.
Packaged in a complete clinic management platform.

Automate revenue-generating tasks

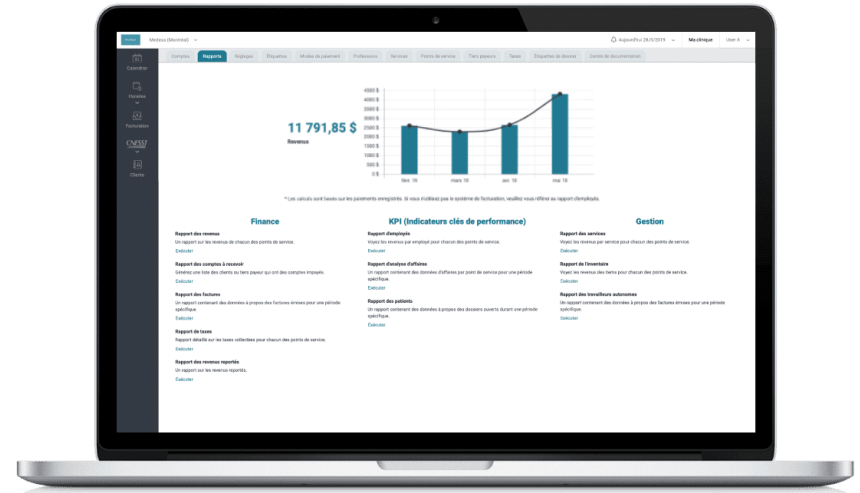
- Complete discharge management
- Callback lists
- Drop off management



A platform that helps your clinic generate more revenue.

Real time reporting that tracks what matters

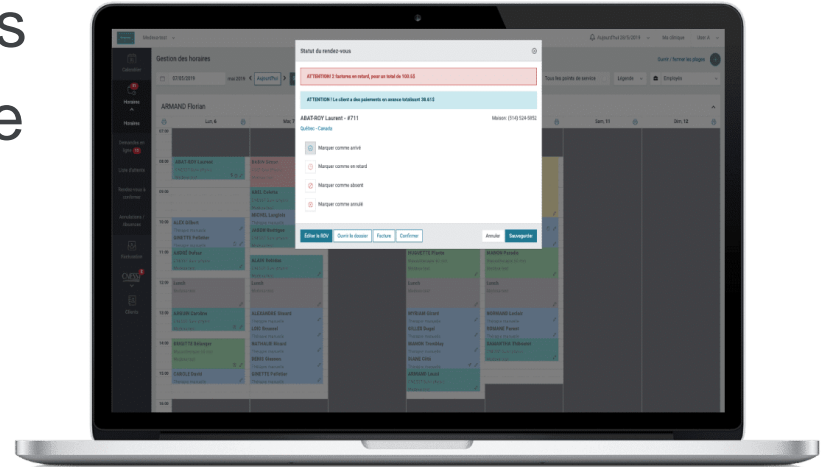
- Detailed employee reports
- Earnings breakdown
- Automatic receivables management
- And much more



Medexa helps you make better business decisions.

Centralized location management

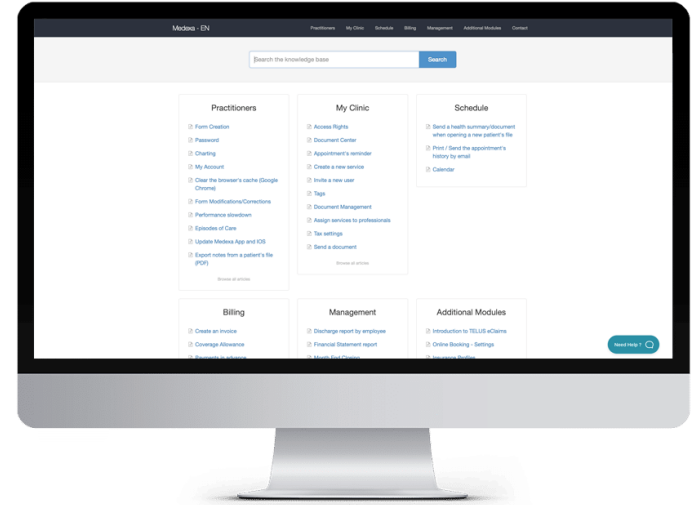
- Access real time stats and sales
- Compare locations performance
- Easily share data between locations



Remote management made easy.

Own your management software in a few hours

- Intuitive and easy-to-use interface
- Every feature at the tip of your fingers
- Full knowledge base at your disposal with video tutorials
- Support team who are quick to reply and readily available

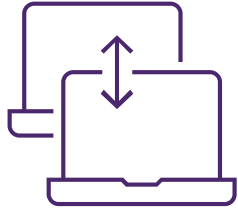


Medexa is like an extra employee.

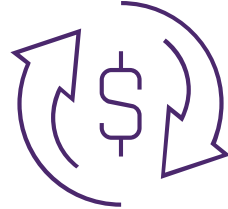


Benefits of the integration

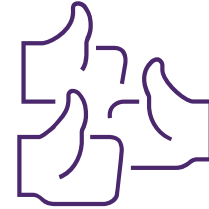
Benefits of the integration



**Avoid double
entries**



**Quick claim
submission**



**Facilitate payment
reconciliation**



Demo



How to start using the integration

Get started



Register for eClaims

telushealth.com/eClaims



Register for Medexa

medexa.com/en/contact



Set up the integration

You will receive a link.



Questions?

telushealth.com/eClaims
medexa.com/en/contact



Thank you.
